

BPI Southern Africa SME Fund: Financing Southern African SMEs



BPI's investment fund specialized in SMEs in Southern Africa focuses on companies in Namibia, Zambia and Malawi operating in the construction, health, education and service sectors.

PROJECT DESCRIPTION

BPI Southern Africa SME Fund targets companies with less than 300 employees, with a turnover of under USD 10m, in Namibia, Zambia and Malawi. It targets a wide range of sectors, such as construction, health, education and services. Alongside its financing, the investment fund offers technical assistance in wide-ranging fields, such as governance, financial management and information systems. Proparco has invested in the fund and financed its technical assistance facility.

CLIENT PRESENTATION

Business Partners International (BPI) is specialized in providing financial solutions for SMEs. Building on a tried-and-tested model in South Africa, the company has developed several venture capital funds in Sub-Saharan Africa. For example, it manages BPI Southern Africa SME Fund, an investment fund which plans to invest USD 30m in SMEs in Southern Africa.

PROJECT IMPACT

This operation will increase access to financing for SMEs and support their development. By sharing its know-how and expertise, BPI will contribute to improving the efficiency and performance of Sub-Saharan African SMEs.

This information is given at the time of signature, without prejudice to any developments in the operation/project

27/11/2013

Date of signature of the project



Multi-sectors
sector(s)



Multi-country Global, Malawi,
Namibia, Zambia
Location



Equity investment
Technical Assistance
Financing tool



4 461 833 Euros
Amount of funding



USD 5m Equity investment
and USD 425,000 of technical
assistance
Financing details



Business Partners
International (Pty) Ltd
Client

